

# Cost Optimisation for HOSPITALS

Sustainable savings, while increasing quality



Reduce supply risks and decrease procurement costs

## Profile PrexPartners

PrexPartners is an international management consultancy specialized in purchasing optimisation for the entire supply chain in order to improve the performance of our customers substantially and sustainably.

In addition to the necessary professional competence, our consultants have a high level of experience in managing and implementing complex projects and extensive change processes. In this way, we relieve your organization and at the same time create transparency. We support you from the set up of a category strategy through the complete tender process up to the implementation.



**High purchasing competence in the procurement environment of Hospitals**



**Quick and efficient tenders applying to rules and regulations**



**Process optimisation and -security**



**Significant savings and improved transparency**

# Cost Optimisation for HOSPITALS

## Service portfolio for our customers



*„The professional project support from PrexPartners and the sustainable implementation of measurable savings convinced us completely.“*

*- Commercial director of an university hospital -*

## Example: Temporary labour for nursing staff

### ✓ Objectives of temporary employment for nursing staff

- Guaranteed full staff strength with qualified temps
- Fair market conditions
- Maximum security in terms of documentation

### ✓ Challenges of the current situation

- Short-term recruitment of employee's due vacant positions
- High impact on costs → savings potential
- Required documents not available → compliance risk

### ✓ Approach

- Inter-divisional coordination (Care Managers etc.)
- Execution of tendering
- Motivation of suppliers to submit offers
- Evaluation of offers
- Proper contracts with all agencies

### ✓ Results

- Competitive conditions (7% savings)
- Number of partners reduced with 50%
- Maximum security in documentation